



South Puget Sound's Premier Seaport

2016: Very Strong Year for Seaport

With a 288% growth in import volume, a 15% growth in export volume and a



20% increase in vessel calls over 2015, 2016 proved to be a strong year for the Port of Olympia's Seaport.

"Thanks to our strong partnership with current and new customers, our tremendous working relationship with ILWU Local 47, our continued investment in our facilities and strategic position in the marketplace, the Port of Olympia's Seaport continues to show strong growth," commented Len Faucher, Marine Terminal Director. Faucher noted

April 2017 News

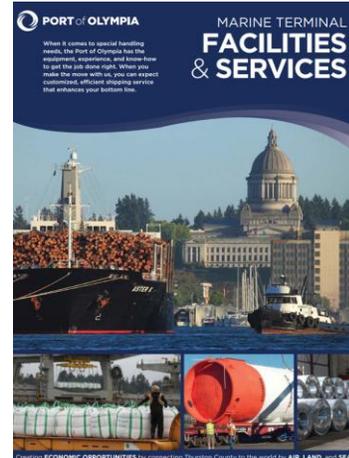
[2016 a Great Year for Port Labor Partnership a Winner for Port Customers](#)
[News you can use](#)



the following highlights from 2016:

- Total log export went from 121,888,350 BF in 2015 to 140,132,360 BF in 2016
- 33,403.94 MT of Bulk Organic Grain (new for 2016) were shipped through the Seaport
- Vessel calls went from 25 in 2015 to 30 in 2016

"As much as we are thrilled with our 2016 results, we're even more optimistic about 2017," Faucher said. "We continue to pursue possibilities with new customers who see the value of shipping through our centrally-located facility."



[Click here to learn more.](#)

Labor Partnership: The Customer Edge at the Port of Olympia

ILWU Local 47 is the Port of Olympia's not-so-secret competitive edge. We sat down with Robert Rose who is the business agent/secretary-treasurer of the 35-member union.



Robert Rose, ILWU Local 47

Why is the Port of Olympia the right choice for a shipping company?

It's the team atmosphere we have here at the Port. With our location and size, it really does take everyone being on the same page looking out for the customer's best interest. We understand that the ships can go anywhere in Puget Sound and anywhere in the world. So, we always go the extra mile for the customers and take pride in being a highly productive labor force.

Port of Olympia's Seaport: Your Competitive Edge

When it comes to special handling needs, the Port of Olympia has the equipment, experience, and know-how to get the job done right.

When you make the move with us, you can expect customized, efficient shipping services that enhance your bottom line.

Owned and operated by the Port of Olympia, our 66-acre terminal is situated on Budd Inlet at the head of Puget Sound.

We are centrally located to serve Puget Sound and the Columbia River Basin, providing ready access to local,

You have a very strong and unique partnership with the Port of Olympia Seaport. Why is this working relationship important to the ILWU?

We are all family here, but as importantly we are a team - the Port, the local, stevedoring companies and others. It starts with communication. Like any relationship, we have our disagreements at times. But we're always talking. Not only what's happening today, but the next ship and the next cargo. We talk about the details of the shipment, its handling and anything special we need to be concerned about. We all have the same desire to do a great job for the customer. We want the customer to feel terrific about their experience at the Port of Olympia so they will consider us for future business.

All Ports are competing for business. We are not going to be cutthroat. We stand by being very efficient and highly productive. Our commitment to safety is also very important in expediting cargo. A safe operation is an efficient and productive operation.

You even participate in trade shows with the Port of Olympia to help recruit Seaport business. Why do you do this?

We do that because it's important to our customers to hear from labor - the people who are going to be doing the work for them. We want to show customers that their job and their commodity is important to us. The Shows give the customer the opportunity to ask us questions about the commodities we have handled, to discuss what their needs are, and share why Olympia is the right choice. These conversations really give us a chance to share our commitment to customer service.

And you have a great relationship with the Port team.

regional and international markets.

+ A complete cargo facility focused on breakbulk, bulk and ro-ro goods.

+ Rail service provided by Union Pacific and BNSF with an on-dock rail loop. Switching provided by the Olympia and Belmore Railroad.

+ Three modern, deepwater berths.

+ Strong working relationship with the ILWU to efficiently and safely expedite your cargo.

+ Heavy machinery, conveyor system, a heavy-lift mobile harbor crane, and truck scales.

+ A U.S. Customs bonded warehouse.

+ Easy access to Interstate 5.

+ Midway between Vancouver, Canada and Portland, Oregon.

Contact Us:

Len Faucher
Marine Terminal Director

The staff here is second to none. They do an excellent job of providing the customer with great service and the employees here with the quality equipment and resource to get the job done right in a safe and productive manner. It's a team atmosphere here and we're proud to be on that team. Everyone is looking out first for the customer's interest. This is the only way a Port like ours has been and will be successful.

Tell us about the jobs at the ILWU and Port of Olympia.

These are the kinds of jobs that any community would like to have. They provide a family wage, great medical and dental benefits, retirement plan, vacation plan and other benefits. These are the kinds of jobs that were commonplace and are now disappearing in this country. I think sometimes communities take these kinds of jobs for granted.

Why is the Port of Olympia important to the region's economy?

There are only seven Puget Sound communities that have deep-water ports. A successful working waterfront adds to the fabric of a community by having international trade and that international exposure. And the types of jobs that are related to these ports are the types of jobs that every community prays to have. Finally, the success of our ports creates the economic impact and the tax revenues to support the needs of our region. We need to all work together to make sure the Port of Olympia and other working waterfronts in our state remain viable and flourishing in the future.

News You Can Use

Here's some recent industry articles we found of interest:



LenF@portolympia.com
360.528.8015

Kim Kawada-Schauer
Business Development
Coordinator
KimK@portolympia.com
360.528.8033

Mailing Address:
606 Columbia St NW
Ste 300
Olympia, WA 98501

Phone: 360-528-8033
Fax: 360-528-8093
www.portolympia.com

FAQ's:

Get a quote to ship or receive cargo [here](#).

For security restrictions and regulations, [click here](#)

For directions to the Port of Olympia's Seaport, [click here](#)



Upcoming industry events...

Be sure to look for the Port of Olympia's Seaport team at these upcoming industry trade shows:

May 22-26 Anaheim
AWEA (wind energy)

[Update on Trade with Alaska](#)

Pacific Maritime Magazine

[Raise the marine casualty report damage threshold, operators say](#)

WorkBoat.com

[Noise Control at Sea and in Port](#)

The Maritime Executive

[SCR vs. EGR: Operators edging into Tier 4 weigh technology options](#)

Professional Mariner

[New Alliances to Feature Many Direct Route Changes](#)

World Maritime News

conference), booth 3840 - Len and Kim

June 18-21

Palm Springs RICA (Rail Industrial Clearance Assoc) - Len and Conley

July 19

Maryland Livestock Exporters Association (LEA) - Len and Kim

July 31-Aug 2

Omaha Shortline and Ports Conference - Len and Conley

Oct 16-20

Houston Breakbulk, booth 1112 - Len and Kim



Click [here](#) to view the Port's 140MT Mobile Harbor Crane in action at the Seaport.



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LIVESTOCK
EXPORT EXPERTS

- Connected with successful livestock programs.
- Inland inspection and health services available through the PLS.
- Facilities and resources to help you get it done right.
- 24/7 support available for any issue or challenge. Please don't leave it alone!
- Low floor Air Side North (ASB) approved separation facility.
- On-site, state-of-the-art farm facilities.
- Inland inspection and health services.
- PLS (PLS) available for your export covered by license for the health services.
- These facilities help you work with a total range of PLS.
- WSPF facility for live stock available for handling and processing.
- Loading platform available.
- Inspection services for quality control.

PORT OF OLYMPIA
5000 Chambers Rd NW STE 300 Olympia, WA 98501 | Tel: 360.538.8076 | Fax: 360.538.8056 | PORTOLYMPIA.COM

Click [here](#) to learn why the Port team is an expert at exporting livestock.

To learn more about how your business can benefit by doing business with the Port of Olympia's Seaport: www.PortOlympia.com